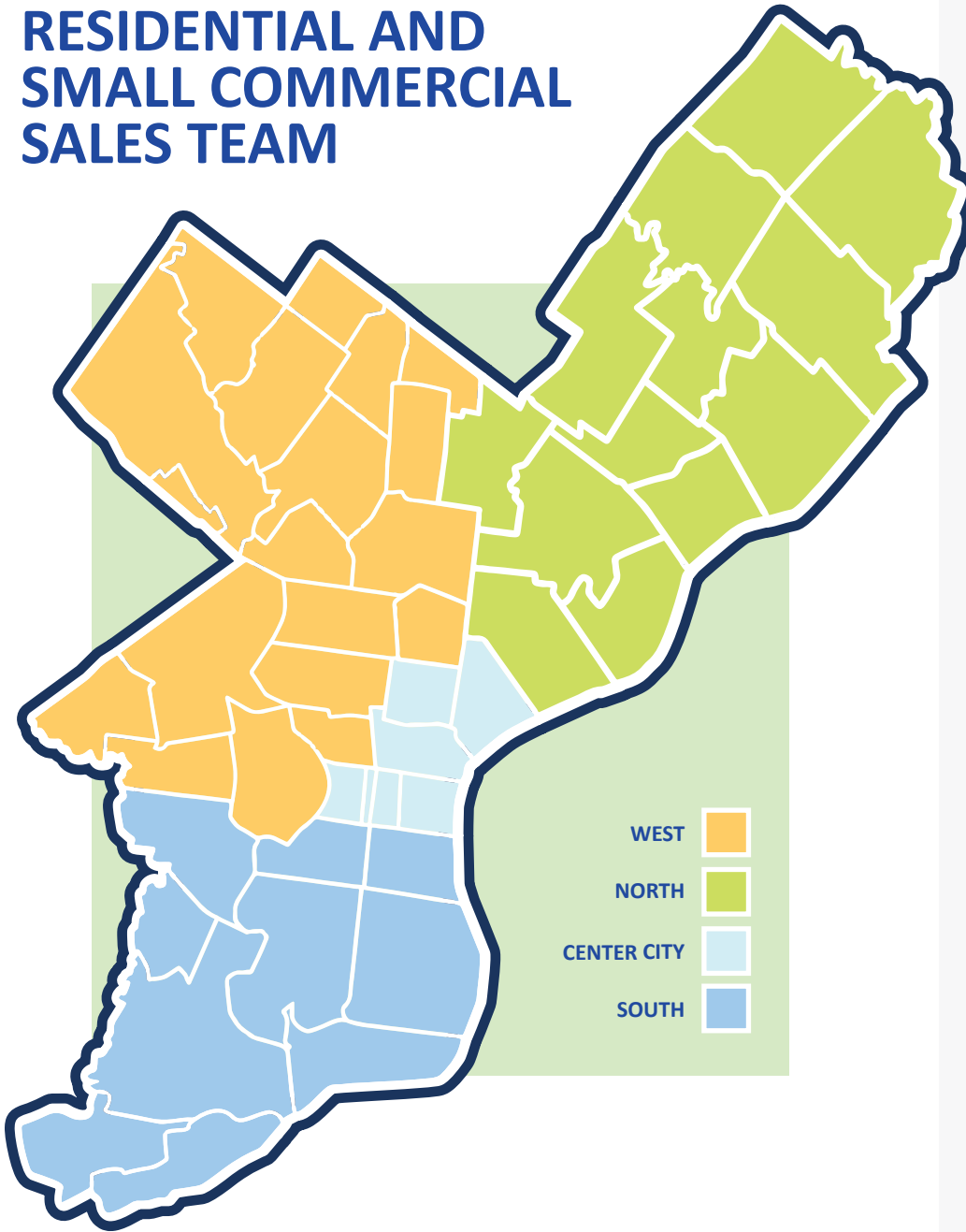




PHILADELPHIA GAS WORKS

# RESIDENTIAL AND SMALL COMMERCIAL SALES TEAM



NEW CONSTRUCTION • BUILDING REHABS • CONVERSIONS  
 INCREASE SERVICE SIZE • ADD METER OR RELOCATE EXISTING METER  
 ADD NEW EQUIPMENT, INCREASING GAS LOAD • ENERGY TECHNOLOGIES

PGW's Residential and Small Commercial group pursues and develops new customers and natural gas projects that meet corporate and departmental sales goals focusing primarily on the residential and small commercial sector. They work with builders and developers in managing residential construction on the large and small scale.

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